

GAIL rated Top Gas company by Dun & Bradstreet

New Delhi, March 27, 2009

GAIL (India) Limited has been selected as the top Indian company in the Gas-Processing, Distribution and Marketing Sector for the Dun & Bradstreet Corporate – Rolta Corporate Awards 2008. Shri Santosh Kumar, Director (Projects), GAIL received the award on behalf of GAIL from Mr. K K Singh, Chairman and Managing Director, Rolta India Limited at an event held in Mumbai earlier this week. This is the third time that GAIL has received this award.

The Dun & Bradstreet corporate awards seek to recognize the twin virtues of size and growth in the top organizations of corporate India. The awards recognized the best organizations spread across various sectors such as Oil and Gas Exploration, Power Generation, Banks, Software and IT, Fertilizers, Cement, FMCG and others.

The base universe of the companies considered for the D&B-Rolta Corporate Awards were those covered under the publication – India's Top 500 Companies. The selection procedure to identify the top companies in each sector was based on a proprietary financial model, developed by Dun & Bradstreet India, which is based on the premise of recognizing the twin virtues of size and growth of companies. Financial aggregates were identified to fulfill this premise and weights were assigned to each. The final ranking of the companies was based on a composite score of these weighted parameters. The eight parameters considered in ranking the companies for the awards include: Total Income, Net Profit, Net Worth, Net Profit Margin, Return on Net Worth, Average Market Capitalisation for FY08, Growth in Total Income and Growth in Net Profit.

About GAIL (India) Limited

GAIL is India's premier Natural Gas company. Having started as a gas transmission company during the late eighties, it has grown organically over the years by building a large network of Natural Gas trunk Pipelines covering a length of around 7000 km. with a capacity to carry 148 MMSCMD of natural gas across the country. GAIL's share of gas transmission business is 79% and the Company holds 70% market share in gas marketing in India. The Company is also planning to lay 5 new pipelines and in addition, augmentation of 3 existing pipelines is also being taken up. This will lead to doubling of pipeline length and transmission capacity in the next 4 to 5 years.

Apart from natural gas, GAIL has interests in the business, LPG, Liquid Hydrocarbons and Petrochemicals, the latter being value-added products. GAIL has also diversified into Exploration & Production, City Gas Distribution and is steadily developing an overseas presence etc.

GAIL recorded a revenue of Rs. 18,008 crore and a PAT of Rs. 2601 crore in FY 2007-08.

In Gas Processing, GAIL has 7 LPG plants in the country. In 2007-08, total Liquid Hydrocarbon production including LPG was over 1.348 million metric tones. The Company produced 1.043 million MT of LPG during the year 2007-08, whereas the Propane production was 155,873 MT and the Pentane production was 73,505 MT. GAIL is the only company in India which owns and operates pipelines for LPG transmission. It has a 1900 km LPG pipeline network, 1300 km of which connects the Western and Northern parts of India and 600 km of network is in the Southern part of the country. The LPG transmission system has a capacity to transport 3.8 MMTPA of LPG. LPG transmission through LPG pipelines was 2.754 million MT in the year 2007-08.



Mr. Santosh Kumar, Director (Projects), GAIL receiving the Dun & Bradstreet Corporate – Rolta Corporate Award 2008 for the top Indian company in the Gas-Processing, Distribution and Marketing Sector from Mr. K K Singh, Chairman and Managing Director, Rolta India Limited

In a strong demonstration of GAIL's commitment towards development of city gas distribution sector in the country, the Company has formed a fully owned

subsidiary for city gas distribution projects and CNG corridor. GAIL was the pioneer of City Gas Distribution projects in India for supplies to households, commercial users and for the transport sector by forming Joint Venture Companies. With Natural Gas emerging as the fuel of choice in the country, GAIL believes that the next decade will belong to the city gas. GAIL has formed eight Joint Venture companies for city gas projects in various part of the country. On the global front, GAIL has established its CNG and City Gas presence in Egypt through equity participation in Fayum Gas, Shell CNG and Natgas, Egypt. It has also acquired stake in China Gas Holdings for CNG opportunities in mainland China.

1 crore = 10 million